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ENTREPRENEURSHIP, ORGANIZATIONS, AND SOCIETY (EOS)

EOS Courses

EOS-231 Global Entrepreneurship

Not Scheduled for This Year. Credits: 4

We will explore and discuss the policies, procedures, demands, related data (costs, investment levels, success rates, etc.) and impacts of entrepreneurship and entrepreneurial activity in a variety of countries and at the global level, making use of reports, case studies, data centers and organizations. Expect to explore comparisons such as: who are entrepreneurs? who tends to be successful? which governments, societies and economic systems are most supportive? which are least supportive? what are the varieties of entrepreneurial activity? has entrepreneurial activity had economic and social impacts?

Applies to requirement(s): Social Sciences

R. Feldman
Prereg: ECON-110.

EOS-241 Business Organizations, Management, and Finance

Fall. Credits: 4

This course provides an introduction to business and organizational economics and analytics and to broad business organization topics. Solutions to business and organization challenges necessarily include technological, social, environmental, and political components, as well as financial and market components. Profitability, sustainability, and success are not so easily achieved by simple marginal pricing models. We want to learn more about this greatly expanded view of managerial decision-making through a socio-economic lens. This is not a matter of ideology; it is a very practical approach because that is now how businesses operate and function. Using this approach — models, cases, analysis, problem-solving — will also strengthen students' capacity for business analytics and consulting.

Applies to requirement(s): Meets No Distribution Requirement Other Attribute(s): Speaking-Intensive, Writing-Intensive R. Feldman

Prereg: ECON-110 or SOCI-123 and any EOS course.

Advisory: Students who have taken ECON-249ME or ECON-349AM managerial economics courses should not take this course.

EOS-249 Ethics in Entrepreneurship and Business

Not Scheduled for This Year. Credits: 4

This course uses the traditional approaches of moral philosophy to explore ethical challenges and obligations faced by individuals, businesses, and organizations in an increasingly complex global environment. Through consideration of philosophical theories and particular cases we explore issues such as the social roles and ethical obligations of businesses or organizations; rights and responsibilities of workers, managers, and owners; ethics in sales and marketing; and ethics in a global business environment.

Crosslisted as: PHIL-260EB
Applies to requirement(s): Humanities

Other Attribute(s): Writing-Intensive

L. Sizer

Notes: This course is strongly recommended for students interested in participating in the International Business Ethics Case Competition.

EOS-253 Social Entrepreneurship and Impact

Fall. Credits: 4

In this course, students will learn more about opportunity recognition and assessment by being engaged in addressing major global problems as they are manifested locally or regionally. Students will work in teams to identify how these global issues appear locally (each team will select a locality) and how various populations are affected, will learn to assess the issue and situation from those stakeholders' perspectives, will explore and evaluate opportunities to create a project, action, business, social enterprise or organization that positively creates some solution to these problems and delivers a clear benefit to others.

Applies to requirement(s): Meets No Distribution Requirement Other Attribute(s): Speaking-Intensive, Writing-Intensive R. Feldman

Prereq: Any social science course and any EOS course. Advisory: Students who have taken EOS-210, EOS-229, or EOS-239 should not take this course.

EOS-295 Independent Study

Fall and Spring. Credits: 1 - 4 The department Instructor permission required.

EOS-295P Independent Study with Practicum

Fall and Spring. Credits: 1 - 4 The department Instructor permission required.

EOS-299AR Topic: 'Ethics and Artificial Intelligence'

Not Scheduled for This Year. Credits: 4

Artificially intelligent technologies are prominent features of modern life – as are ethical concerns about their programming and use. In this class we will use the tools of philosophy to explore and critically evaluate ethical issues raised by current and future AI technologies. Topics may include issues of privacy and transparency in online data collection, concerns about social justice in the use of algorithms in areas like hiring and criminal justice, and the goals of developing general versus special purpose AI. We will also look at ethics for AI: the nature of AI 'minds', the possibility of creating more ethical AI systems, and when and if AIs themselves might deserve moral rights.

Crosslisted as: PHIL-260AR, DATA-225AR Applies to requirement(s): Humanities

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EOS-299LA Topic: 'Leadership in the Liberal Arts'

Not Scheduled for This Year. Credits: 4

What makes a great leader? Can we identify who should be a leader? Are leaders born or made? How does an education in the liberal arts prepare someone to become a leader? Through reading a mix of the Great Books of Western Civilization (e.g., Homer, Plato, Shakespeare) and contemporary classics in leadership studies, we will explore these and other related questions.

Applies to requirement(s): Social Sciences Other Attribute(s): Speaking-Intensive J. Hartley

EOS-299ND Topic: 'Individuals and Organizations'

Not Scheduled for This Year. Credits: 4

This course focuses on individual and small-group behavior in the organizational setting. The class will focus on: (1) understanding human behavior in an organizational context; (2) understanding of oneself as an individual contributor and/or leader within an organization, and ways to contribute to organizational change; (3) intergroup communication and conflict management; and (4) diversity and organizational climate. *Crosslisted as: PSYCH-212*

Applies to requirement(s): Social Sciences

B. Packard

Restrictions: Course limited to sophomores, juniors and seniors

EOS-310 Social Entrepreneurship Capstone

Spring. Credits: 4

Project-based learning course: students bring ideas, projects, and plans to develop toward implementation. Learn about organization startup in social and environmental context. Students engage in class discussions and attend short lectures and, working individually or in teams, develop projects to an implementation stage. Results include having a well-designed solution that delivers real benefit to identified stakeholder(s). Applies to requirement(s): Meets No Distribution Requirement Other Attribute(s): Community-Based Learning, Speaking-Intensive, Writing-Intensive

R. Feldman

Restrictions: This course is open to juniors and seniors

Instructor permission required.

Prereg: 4 credits in EOS.

Advisory: During advising week, students should email Professor Feldman with a request and brief explanation as to why they are interested.

EOS-341 Advanced Managerial Economics

Spring. Credits: 4

This course will use an intensive case-study approach mixed with lectures, readings, and discussions. The focus is investigating the economics of management and enterprise (firms, organizations) decision-making in local/regional, national, and global settings, the intersections of economic considerations with social and political considerations, and the frameworks and tools for analyzing the behaviors and decisions of various enterprises. Class participation in the discussions is essential. Students will also develop and provide presentations of case analyses.

Applies to requirement(s): Social Sciences

Other Attribute(s): Speaking-Intensive, Writing-Intensive

R. Feldman

Prereq: ECON-110 plus at least one other upper-level Economics or EOS/ Entrepreneurship course.

EOS-349MV Topic: 'Motivation'

Fall. Credits: 4

In this course we will examine multiple theories of motivation and their relevance across a range of organizational settings (including corporations, special programs, and schools or colleges). How do we spark interest in a new subject or inspire people to undertake a challenging project? How do we sustain persistence in ourselves and others? This course is relevant for students interested in motivation, whether for attainment (such as within in human resources, talent development, or management) or for learning (whether for students, teachers, or leaders). Because motivation is closely linked to learning and achievement, in addition to well-being and purpose, we will also consider these topics and more.

Crosslisted as: PSYCH-337MV

Applies to requirement(s): Social Sciences Other Attribute(s): Speaking-Intensive

B. Packard

Restrictions: This course is open to juniors and seniors

 ${\it Prereq: 8 credits in Psychology or Entrepreneurship, Organizations, and}$

Society (EOS).

EOS-349NQ Topic: 'Organizations and Inequality'

Fall. Credits: 4

In Organizations and Inequality, we analyze how organizations create, reproduce, and also potentially challenge social inequalities. Drawing on different organizational perspectives, students will engage the challenges of ethical action in a complex world marked by competing rationalities and deep inequalities. Students will also research an organization of which they are a member and develop their own case study.

Crosslisted as: SOCI-316NQ

Applies to requirement(s): Social Sciences

E. Townsley

Prereq: SOCI-123 and 4 additional credits in Sociology.

EOS-395 Independent Study

Fall and Spring. Credits: 1 - 8

The department

Instructor permission required.

Courses Counting toward the Minor in Entrepreneurship, Organizations, and Society

A student minoring in EOS must take one course from each subject area, with at least one course at the 300 level.

Area One: Entrepreneurship

Being an entrepreneur in today's rapidly changing world requires the ability to apply critical, analytical and creative thinking to the global and local problems at hand, process large amounts of information from a range of knowledge areas, work in teams, assess financial resource requirements and feasibility, and communicate effectively. In these courses, students start to develop these capabilities.

Code	Title	Credits		
Entrepreneurship, Orgs & Soc				
EOS-231	Global Entrepreneurship	4		
EOS-253	Social Entrepreneurship and Impact	4		
EOS-310	Social Entrepreneurship Capstone	4		
EOS-349MV	Topic: 'Motivation'	4		

Area Two: Organizations and Power

Organizations are central structures of society. Nonprofits, public institutions, and private businesses are all shaped by the particular histories, legal traditions, and relationships of power in different societies. To function well in organizations and leverage them to affect social needs, students need to understand the roles of different types of organizations, hierarchies of power, regulatory frameworks, social impacts, and ethical decision-making in organizational structures. These courses provide students with such understandings.

Code	Title	Credits
Asian Studies		
ASIAN-318	Business and Intercultural Communication In Chinese Society	4
Economics		
ECON-307	Seminar in Industrial Organization	4
ECON-349DV	Advanced Topics in Economics: 'Development Economics: A Closer Look in Africa'	4
Educational Stud	ies	
EDUST-339EP	Seminar in Educational Studies: 'Educational Policy'	4
Entrepreneurship	, Orgs & Soc	
EOS-249	Ethics in Entrepreneurship and Business	4
EOS-299AR	Topic: 'Ethics and Artificial Intelligence'	4
EOS-299LA	Topic: 'Leadership in the Liberal Arts'	4
EOS-299ND	Topic: 'Individuals and Organizations'	4
EOS-349NQ	Topic: 'Organizations and Inequality'	4
History		
HIST-357	History of British Capitalism	4
Philosophy		
PHIL-260AR	Topics in Applied Philosophy: 'Ethics and Artificial Intelligence'	al 4
PHIL-260EB	Topics in Applied Philosophy: 'Ethics in Entrepreneurship and Business'	4
Politics		
POLIT-248GR	Topics in Politics: 'Grassroots Democracy'	4
Psychology		
PSYCH-212	Individuals and Organizations	4
Sociology		
SOCI-316NQ	Special Topics in Sociology: 'Organizations and Inequality'	4
SOCI-316RM	Special Topics in Sociology: 'Consumer Culture: Race in the Marketplace'	4
SOCI-316SY	Special Topics in Sociology: 'The Business of Culture: Marketing & Selling Symbolic Goods'	4

Area Three: Structures of Inequality

To effect positive change, students need to understand the structures of inequality underlying many of the problems they aim to address. In these courses, students learn how systemic forces shape inequality along different axes (e.g., race, class, gender, sexuality, religion, and nationality), and how individual, collective and government actions interact with these dynamics in pursuit of greater social justice.

Code	Title	Credits
Dance		
DANCE-272FD	Dance and Culture: 'Funk Styles'	4
DANCE-272HP	Dance and Culture: Hip Hop	4
Economics		
ECON-213	Economic Development	4
ECON-306	Political Economy of Inequality	4
ECON-349DV	Advanced Topics in Economics: 'Development Economics: A Closer Look in Africa'	4
ECON-349EC	Advanced Topics in Economics: 'Analysis of Empire of Cotton'	4
Environmental St	udies	
ENVST-210	Political Ecology	4
Geography		
GEOG-208	Global Movements: Migrations, Refugees and Diasporas	4
GEOG-223	Development Geography	4
History		
HIST-208	The Consumer Revolution: A History of Shoppin	ng 4
HIST-357	History of British Capitalism	4
Politics		
POLIT-252	Urban Politics	4
POLIT-267	The Politics of Finance and Financial Crises	4
POLIT-277	Dislocation: Class and Politics in the U.S.	4
POLIT-355	Race and Housing	4
POLIT-387PE	Advanced Topics in Politics: 'The 1%'	4
Sociology		
SOCI-239	How Capitalism Works: Social Class, Power, and Ideology	d 4
SOCI-316DG	Special Topics in Sociology: 'Sociology of Development and Globalization'	4
SOCI-316FN	Special Topics in Sociology: 'Finance, Globalization, and Inequality'	4
Spanish		
SPAN-350MG	Advanced Studies in Concepts and Practices or Power. 'Spanish Migrations'	f 4

Area Four: Financial Analysis

Assessing, accessing and effectively employing resources to address social needs are important elements of entrepreneurship. In these courses students learn and gain practice in understanding, analyzing and using financial resource information and processes.

Code	Title	Credits		
Economics				
ECON-215	Economics of Corporate Finance	4		
ECON-218	International Economics	4		
ECON-270	Accounting	4		
Entrepreneurship, Orgs & Soc				
EOS-241	Business Organizations, Management, and Finance	4		
EOS-341	Advanced Managerial Economics	4		